



START-UP STATS

Here's an at-a-glance look at the 10 start-ups Network World has chosen to watch closely in 2001.

Company	Origin	Funding	Key investors	CEO	Products or services
Access360 Irvine, Calif.; www.access360.com	Founded in January 1999 by Jeff Drake, former CEO of Technologic Software, and Yuri Pikover, a co-founder and former executive vice president of Xylan.	\$69 million in three rounds.	Amerindo Investment Advisors, Crosspoint Venture Partners, Oracle, Pivotal Asset Management and VeriSign.	Yuri Pikover	enRole, client/server software that controls access rights, passwords and resource provisioning for diverse systems and applications.
Arbor Networks Waltham, Mass.; www.arbometworks.com	Founded in August 2000 by University of Michigan researchers Famam Jahanian and G. Robert Malan.	\$11 million in one round.	Battery Ventures and Cisco.	None.	Managed availability services for ISPs and companies looking to combat distributed denial-of-service attacks.
Asera Belmont, Calif.; www.asera.com	Founded in October 1998 by Vinod Khosla, general partner at Kleiner Perkins Caufield & Byers, with former Oracle executives Chin Hong, Kenneth Ng and Anil Noi.	\$175 million in three rounds.	Bowman Capital, Cisco, General Electric, Intel, KPCB, Nortel and SAP.	Warren Weiss, formerly president and CEO of Prism Solutions.	A hosted software application that supports e-business transactions and integrates with e-commerce and back-office applications.
Cereva Networks Marlborough, Mass.; www.cereva.com	Founded in April 1998 by Raju Bopardikar, founder of Stone+Wire, a movie post-production company specializing in high-end graphics processing.	\$106.4 million in four rounds.	Comdisco, Intel, Global Crossing, Goldman Sachs, Matrix Partners, North Bridge Venture Partners, Oak Investment Partners, Sumitomo and Worldview Technology Partners.	Alan Lutz, formerly president of Newbridge Networks.	An as-yet-unnamed Internet-based storage system that combines high-speed networking and massively parallel computing.
CoreExpress St. Louis and Hemdon, Va.; www.coreexpress.com	Founded in August 1999 by Michael Gaddis, former CTO of SAVVIS Communications.	\$573 million debt and equity funding in an undisclosed number of rounds.	Benchmark Capital, Cisco, Hewlett-Packard, Morgan Stanley, Nortel Networks and Sycamore Networks.	Michael Gaddis	CoreExpress Extranet, a VPN service that offers performance guarantees across multiple ISPs.
Ecora Portsmouth, N.H.; www.ecora.com	Founded in May 1999 by Alex Bakman and Bill Cronin, founders of CleverSoft, a Candle acquisition that sold monitoring software for Lotus Notes.	\$13 million in three rounds.	Eckhard Pfeiffer, former Compaq CEO, and Bob Palmer, one-time Digital CEO.	Alex Bakman.	Software that generates documentation for network infrastructure components and applications.
GiantLoop Network Waltham; www.giantloop.com	Founded in April 2000 by former EMC executives Harry Dickson, Mark Ward, Randy Seidl and Chris Riley.	\$160 million in three rounds.	360networks, Cabletron, CNT, Greylock Ventures, Nortel, Pilot House Ventures and Sycamore.	Mark Ward.	Managed optical network services – Agility Professional Services and Enterprise Optical Networking Services – available in six U.S. cities and London.
Groove Networks Beverly, Mass.; www.groovenetworks.com	Founded in October 1997 by Notes inventor Ray Ozzie and three other Notes developers.	\$60 million in three rounds.	Accel Partners, Intel and former Lotus chief Mitch Kapor.	Ray Ozzie.	Groove Transceiver, a peer-to-peer software platform for collaborative business applications.
Procket Networks Milpitas, Calif.; www.procket.com	Founded in March 1999 by Tony Li, a founder of Juniper Networks, and Sharad Mehrotra and William Lynch, two former Sun processor architects.	\$34 million in two rounds.	Institutional Venture Partners, New Enterprise Associates, Redpoint Ventures and U.S. Venture Partners.	Randall Kruep, formerly senior vice president of Redback Networks.	Undisclosed Internet infrastructure products.
Surgient Networks Austin, Texas; www.surgient.com	Founded in December 1999 by Scott Johnson, co-founder and former CTO of Compaq acquisition Thomas Conrad.	\$67 million in two rounds.	Austin Ventures, Cisco, Comdisco, Enron Broadband Services and individual investors such as Sun co-founder Bill Joy, Compaq co-founder Rod Canon, AOL co-founder Mark Seriff, Dell Ventures Manager Director Tom Meredith and former FCC Chairman Reed Hundt.	Nagi Rao, formerly president and CEO of Telecom Technologies.	An as-yet-unnamed network platform that can provide differentiated levels of service for Internet applications ranging from content delivery to streaming media and storage.

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